

November 10, 2016

RE: Credit Rating for Peruvian Land Reform Bonds

**Executive Summary:**

This letter is in response to your request for ratings from Egan-Jones Ratings Co. (“Egan-Jones”), on the annual surveillance on the rating on Peruvian Land Reform Bonds (the “Bonds”) listed below and described more completely in Appendix I. The Bonds were issued between 1969 and 1981 under the Republic of Peru’s (“Peru”) New Agrarian Reform Decree Law No. 17716. The land reform bonds were issued to compensate landholders who had been expropriated as part of Peru's land reform policy. The bonds were denominated in Soles Oro, Peru's currency at the time, which has since been replaced first by the Inti in 1985 and then by the Nuevo Sol in 1991. The Bonds remain unpaid. Based solely on our view of the information described below, and subject to the qualifications listed below, **we hereby affirm the rating of “D” to the Bonds. Note, Egan-Jones is not an NRSRO (as defined by the Securities and Exchange Commission of the U.S.) for the purposes of sovereign and municipal issuers.**

**Rating Rationale:**

Assigning an appropriate rating to the Bonds rests on several factors:

- the underlying credit quality of Peru,
- the willingness to pay by the Peruvian government, and
- the amount of repayment.

**Credit Quality of Peru**

As indicated in Appendix I, the Bonds were issued by Peru, the credit quality of which we view as fairly high. Although Peru experienced sluggish demands, current account deficit and fiscal deficit in 2015 subject to the slowdown of global economy, Peru’s credit ratios are still in the top range of the rating table, which indicates its strong credit quality.

Peru ratios	2011	2012	2013	2014	2015
Government Debt/GDP (%)	22.4	20.5	20.3	20.7	23
Government Surplus/Deficit to GDP (%)	2	2.3	0.9	-0.1	-2.1
Nominal GDP Growth (%)	6.5	6.0	5.9	2.4	3.3

Indicative Credit Ratios	AA	A	BBB	BB	B	CCC
Government Debt/ GDP (%)	100	115	130	145	170	200
Government Surplus/Deficit to GDP (%)	2.5	0.5	-2	-5	-8	-10
Nominal GDP Growth (%)	3.5	3	2	1	-1	-5

### Willingness to Pay

Since the first issuance of the rating last year, we did not see any material change on the Bonds. The Bonds are still experiencing current and ongoing default. Successive Peruvian governments have made efforts to avoid this obligation. Although in January 2014, the Ministry of Economy and Finance ("MEF") issued the formulas through Supreme Decrees 017-2014-EF and 019-2014-EF in order to update outstanding principal value of the Bonds, the MEF's formulas appear to eliminate nearly the entire amount owed under the Bonds.<sup>1</sup> Moreover, the MEF mentioned that it has to balance Peru's fiscal ability and financial sustainability with the obligation. The Guidelines also set out a "mandatory" procedure for bondholder claims. To initiate that administrative procedure, however, any bondholder that is a party to ongoing judicial proceedings seeking payment of the value of the Bonds must first "abandon" with prejudice those proceedings and any rights to participate in any other legal proceedings in the future. Peru has restructured its sovereign debt several times in the past. But it has never asked creditors to waive their procedural rights just to reconcile the amount due.

### Amount of Repayment

The amount of repayment is hard to predict due to Peru's reluctance to compensate the original holders of the Bonds. The amount which Bondholders receive for their Bonds rests to a large degree on the perception of the Peruvian government of the benefit of resolving the claims. We still hold the opinion that it is unlikely that original Bondholders will be provided with full economic compensation. While such repayment levels will be sought by Bondholders, a full repayment of such is unlikely given Peru's nonconsensual/unilateral approach thus far.

<sup>1</sup> For example, Peru issued a 1,000,000 Soles Oro Class A Bond (Serial Number 12997) on August 24, 1970 with a 6% stated interest rate and 20 year maturity. Under the traditional CPI methodology used throughout Peru, the amount owed under this Bond would be 16,041,031 Nuevo Soles as of April 30, 2015. However, under the MEF's formulas, the amount owed under this Bond would only be 26,662 Nuevo Soles as of April 30, 2015 (approximately 0.17% of the amount owed under the CPI methodology).

**Conclusion:**

We consider the underlying credit quality of Peruvian government, the willingness to pay by the Peruvian government, and the amount of repayment and are assigning the ratings listed in the Executed Summary. We conclude that Peru has the ability but lacks the willingness to honor this and perhaps other debts in the future.

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## **Appendix I – Peruvian Land Reform Bonds**



CLASE "B"  
N° 023632  
SERIE 4a.



TITULO PRINCIPAL  
S/o. 1'000.000.00  
25 AÑOS

# Bonos de la Deuda Agraria

LEY N° 17716

EMISION DE S/o. 2,101'000.000.00 - 5% ANUAL AL REBATIR  
AUTORIZADA POR DECRETO SUPREMO N° 129-71-EF.

EL ESTADO RECONOCE

DEBER A: ... COMPANIA AGRICOLA LOS TADNQUITOS S.A. ...

UN MILLON DE SOLES ORO.

Pagadero en 25 armadas anuales a partir de la fecha de su colocación y contra entrega de los correspondientes cupones de amortización e intereses, numerados del 1 al 25, anexos a este título y en los términos y condiciones siguientes:

- 1) El valor nominal del Bono está determinado por el monto de sus cupones de amortización.
- 2) Son nominativos e intransferibles hasta el año de su amortización, tendrán la garantía del Estado sin reserva alguna y sin perjuicio de la afectación en garantía de todos los bienes y rentas de la Reforma Agraria.
- 3) Este Bono y sus intereses están exonerados de todo impuesto.
- 4) Serán aceptados al 100% de su valor por la Banca de Fomento Estatal cuando ellos sirvan para financiar hasta el 50% (cinco por ciento) del valor de una empresa industrial de acuerdo con lo dispuesto por el Art. 131° del Decreto-Ley N° 17716.

CANCELADO

FIRMA DEL BENEFICIARIO

*[Signature]*  
Ministro de Agricultura

*[Signature]*  
Director General de Reforma Agraria y A. R.

*[Signature]*  
Director General de Crédito Público

LIMA 7 FEB 1972

LOCALIDAD Y FECHA DE COLOCACION

O. 1861-71 Impa, M. de E. y F.

Cupón de Amortizaciones e Intereses República Peruana N° 023632  
CLASE "B" BONOS DE LA DEUDA AGRARIA SERIE 4a.  
Ley N° 17716, D. S. 129-71-EF. S/o. S/o.  
VEINTICHOVA AMORTIZACION 1/25 DE 1'000.000.00 40.000.00  
5% DE INTERES ANUAL SOBRE 160.000.00 8.000.00  
VALOR NOMINAL DE ESTE CUPON 48.000.00  
FECHA DE VENCIMIENTO 7 FEB 1977

Cupón de Amortizaciones e Intereses República Peruana N° 023632  
CLASE "B" BONOS DE LA DEUDA AGRARIA SERIE 4a.  
Ley N° 17716, D. S. 129-71-EF. S/o. S/o.  
VEINTIUNO AMORTIZACION 1/25 DE 1'000.000.00 40.000.00  
5% DE INTERES ANUAL SOBRE 80.000.00 4.000.00  
VALOR NOMINAL DE ESTE CUPON 44.000.00  
FECHA DE VENCIMIENTO 7 FEB 1976

Cupón de Amortizaciones e Intereses República Peruana N° 023632  
CLASE "B" BONOS DE LA DEUDA AGRARIA SERIE 4a.  
Ley N° 17716, D. S. 129-71-EF. S/o. S/o.  
VEINTITRETA AMORTIZACION 1/25 DE 1'000.000.00 40.000.00  
5% DE INTERES ANUAL SOBRE 120.000.00 6.000.00  
VALOR NOMINAL DE ESTE CUPON 46.000.00  
FECHA DE VENCIMIENTO 7 FEB 1975

Cupón de Amortizaciones e Intereses República Peruana N° 023632  
CLASE "B" BONOS DE LA DEUDA AGRARIA SERIE 4a.  
Ley N° 17716, D. S. 129-71-EF. S/o. S/o.  
VEINTIDUEVA AMORTIZACION 1/25 DE 1'000.000.00 40.000.00  
5% DE INTERES ANUAL SOBRE 160.000.00 8.000.00  
VALOR NOMINAL DE ESTE CUPON 48.000.00  
FECHA DE VENCIMIENTO 7 FEB 1976

Cupón de Amortizaciones e Intereses República Peruana N° 023632  
CLASE "B" BONOS DE LA DEUDA AGRARIA SERIE 4a.  
Ley N° 17716, D. S. 129-71-EF. S/o. S/o.  
VEINTIUNO AMORTIZACION 1/25 DE 1'000.000.00 40.000.00  
5% DE INTERES ANUAL SOBRE 200.000.00 10.000.00  
VALOR NOMINAL DE ESTE CUPON 50.000.00  
FECHA DE VENCIMIENTO 7 FEB 1978

Cupón de Amortizaciones e Intereses República Peruana N° 023632  
CLASE "B" BONOS DE LA DEUDA AGRARIA SERIE 4a.  
Ley N° 17716, D. S. 129-71-EF. S/o. S/o.  
VEINTIUNO AMORTIZACION 1/25 DE 1'000.000.00 40.000.00  
5% DE INTERES ANUAL SOBRE 240.000.00 12.000.00  
VALOR NOMINAL DE ESTE CUPON 52.000.00  
FECHA DE VENCIMIENTO 7 FEB 1978

Cupón de Amortizaciones e Intereses República Peruana N° 023632  
CLASE "B" BONOS DE LA DEUDA AGRARIA SERIE 4a.  
Ley N° 17716, D. S. 129-71-EF. S/o. S/o.  
DIECINUEVE AMORTIZACION 1/25 DE 1'000.000.00 40.000.00  
5% DE INTERES ANUAL SOBRE 160.000.00 8.000.00  
VALOR NOMINAL DE ESTE CUPON 48.000.00  
FECHA DE VENCIMIENTO 7 FEB 1977

Cupón de Amortizaciones e Intereses República Peruana N° 023632  
CLASE "B" BONOS DE LA DEUDA AGRARIA SERIE 4a.  
Ley N° 17716, D. S. 129-71-EF. S/o. S/o.  
DIECICHUVA AMORTIZACION 1/25 DE 1'000.000.00 40.000.00  
5% DE INTERES ANUAL SOBRE 320.000.00 16.000.00  
VALOR NOMINAL DE ESTE CUPON 56.000.00  
FECHA DE VENCIMIENTO 7 FEB 1979

Cupón de Amortizaciones e Intereses República Peruana N° 023632  
CLASE "B" BONOS DE LA DEUDA AGRARIA SERIE 4a.  
Ley N° 17716, D. S. 129-71-EF. S/o. S/o.  
DIECITRETA AMORTIZACION 1/25 DE 1'000.000.00 40.000.00  
5% DE INTERES ANUAL SOBRE 360.000.00 18.000.00  
VALOR NOMINAL DE ESTE CUPON 58.000.00  
FECHA DE VENCIMIENTO 7 FEB 1979

Cupón de Amortizaciones e Intereses República Peruana N° 023632  
CLASE "B" BONOS DE LA DEUDA AGRARIA SERIE 4a.  
Ley N° 17716, D. S. 129-71-EF. S/o. S/o.  
DIECISEIS AMORTIZACION 1/25 DE 1'000.000.00 40.000.00  
5% DE INTERES ANUAL SOBRE 400.000.00 20.000.00  
VALOR NOMINAL DE ESTE CUPON 60.000.00  
FECHA DE VENCIMIENTO 7 FEB 1978

Cupón de Amortizaciones e Intereses República Peruana N° 023632  
CLASE "B" BONOS DE LA DEUDA AGRARIA SERIE 4a.  
Ley N° 17716, D. S. 129-71-EF. S/o. S/o.  
DIECICHUVA AMORTIZACION 1/25 DE 1'000.000.00 40.000.00  
5% DE INTERES ANUAL SOBRE 440.000.00 22.000.00  
VALOR NOMINAL DE ESTE CUPON 62.000.00  
FECHA DE VENCIMIENTO 7 FEB 1977

Cupón de Amortizaciones e Intereses República Peruana N° 023632  
CLASE "B" BONOS DE LA DEUDA AGRARIA SERIE 4a.  
Ley N° 17716, D. S. 129-71-EF. S/o. S/o.  
CATORCEVA AMORTIZACION 1/25 DE 1'000.000.00 40.000.00  
5% DE INTERES ANUAL SOBRE 480.000.00 24.000.00  
VALOR NOMINAL DE ESTE CUPON 64.000.00  
FECHA DE VENCIMIENTO 7 FEB 1978

Cupón de Amortizaciones e Intereses República Peruana N° 023632  
CLASE "B" BONOS DE LA DEUDA AGRARIA SERIE 4a.  
Ley N° 17716, D. S. 129-71-EF. S/o. S/o.  
TRECEVA AMORTIZACION 1/25 DE 1'000.000.00 40.000.00  
5% DE INTERES ANUAL SOBRE 520.000.00 26.000.00  
VALOR NOMINAL DE ESTE CUPON 66.000.00  
FECHA DE VENCIMIENTO 7 FEB 1978

Cupón de Amortizaciones e Intereses República Peruana N° 023632  
CLASE "B" BONOS DE LA DEUDA AGRARIA SERIE 4a.  
Ley N° 17716, D. S. 129-71-EF. S/o. S/o.  
DOCEAVA AMORTIZACION 1/25 DE 1'000.000.00 40.000.00  
5% DE INTERES ANUAL SOBRE 560.000.00 28.000.00  
VALOR NOMINAL DE ESTE CUPON 68.000.00  
FECHA DE VENCIMIENTO 7 FEB 1978

Cupón de Amortizaciones e Intereses República Peruana N° 023632  
CLASE "B" BONOS DE LA DEUDA AGRARIA SERIE 4a.  
Ley N° 17716, D. S. 129-71-EF. S/o. S/o.  
ONCEVA AMORTIZACION 1/25 DE 1'000.000.00 40.000.00  
5% DE INTERES ANUAL SOBRE 600.000.00 30.000.00  
VALOR NOMINAL DE ESTE CUPON 70.000.00  
FECHA DE VENCIMIENTO 7 FEB 1978

Cupón de Amortizaciones e Intereses República Peruana N° 023632  
CLASE "B" BONOS DE LA DEUDA AGRARIA SERIE 4a.  
Ley N° 17716, D. S. 129-71-EF. S/o. S/o.  
DECIMA AMORTIZACION 1/25 DE 1'000.000.00 40.000.00  
5% DE INTERES ANUAL SOBRE 640.000.00 32.000.00  
VALOR NOMINAL DE ESTE CUPON 72.000.00  
FECHA DE VENCIMIENTO 7 FEB 1978



CLASE "A"  
N° 012997  
SERIE 3a.



TITULO PRINCIPAL  
S/o. 1'000,000.00  
20 AÑOS

# Bonos de la Deuda Agraria

LEY N° 17716  
EMISION DE S/o. 2,500,000,000.00 — 6 % ANUAL AL REBATIR  
AUTORIZADA POR DECRETO SUPREMO N° 189-70-EF.

EL ESTADO RECONOCE

DEBER A: **SOCIEDAD POMALCA VBA. DE PIEDRA S. A.** UN MILLON DE SOLES ORO.

Pagaderos en 20 armadas anuales a partir de la fecha de su colocación y contra entrega de los correspondientes cupones de amortización e intereses, numerados del 1 al 20, anexas a este título y en los términos y condiciones siguientes:

- 1) El valor nominal del Bono está determinado por el monto de sus cupones de amortización.
- 2) Sus nominativas e intereses hasta el año de su amortización, tendrán la garantía del Estado sin reserva alguna y sin perjuicio de la afectación de todos los bienes y rentas de la Reforma Agraria.
- 3) Este Bono y sus intereses están exonerados de todo impuesto.
- 4) Serán aceptados al 100% de su valor por la Banca de Fomento Estatal cuando ellos sirvan para fianza hasta el 20% (concedida por cuenta del valor de una empresa industrial, de acuerdo con lo dispuesto por el Art. 181 P del Decreto-Ley N° 17716.

CANCELADO

FIRMA DEL BENEFICIARIO: *[Signature]* LIMA, 24 ABO 1970 LOCALIDAD Y FECHA DE COLOCACION

O. 15-18 - Imp. M. de E. y F.

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 53,000.00  
FECHA DE VENCIMIENTO 24 ABO 1990

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 56,000.00  
FECHA DE VENCIMIENTO 24 ABO 1989

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 59,000.00  
FECHA DE VENCIMIENTO 24 ABO 1988

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 62,000.00  
FECHA DE VENCIMIENTO 24 ABO 1987

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 65,000.00  
FECHA DE VENCIMIENTO 24 ABO 1986

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 68,000.00  
FECHA DE VENCIMIENTO 24 ABO 1985

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 71,000.00  
FECHA DE VENCIMIENTO 24 ABO 1984

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 74,000.00  
FECHA DE VENCIMIENTO 24 ABO 1983

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 77,000.00  
FECHA DE VENCIMIENTO 24 ABO 1982

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 80,000.00  
FECHA DE VENCIMIENTO 24 ABO 1981

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 83,000.00  
FECHA DE VENCIMIENTO 24 ABO 1980

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 86,000.00  
FECHA DE VENCIMIENTO 24 ABO 1979

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 89,000.00  
FECHA DE VENCIMIENTO 24 ABO 1978

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 92,000.00  
FECHA DE VENCIMIENTO 24 ABO 1977

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 95,000.00  
FECHA DE VENCIMIENTO 24 ABO 1976

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 98,000.00  
FECHA DE VENCIMIENTO 24 ABO 1975

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 101,000.00  
FECHA DE VENCIMIENTO 24 ABO 1974

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 104,000.00  
FECHA DE VENCIMIENTO 24 ABO 1973

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 107,000.00  
FECHA DE VENCIMIENTO 24 ABO 1972

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 110,000.00  
FECHA DE VENCIMIENTO 24 ABO 1971

Cuota de Amortización e Intereses  
**República Peruana N° 012997**  
CLASE "A" BONOS DE LA DEUDA AGRARIA SERIE 3a.  
LEY N° 17716, D. S. 189-70-EF. S/o. S/o.  
VEINTIÉSIMA AMORTIZACIÓN 1/20 DE 1,000,000.00 50,000.00  
6 % DE INTERES ANUAL SOBRE 50,000.00 3,000.00  
VALOR NOMINAL DE ESTE CUPON 113,000.00  
FECHA DE VENCIMIENTO 24 ABO 1970



Páguese a la orden de "Los Tronquitos Sociedad de Responsabilidad Limitada", la suma de un millón de soles oro (S/.1'000,000.00), importe del presente Título Valor, conforme a lo ordenado por resolución de diecinueve de Julio último, en los seguidos por la Dirección General de Reforma Agraria y Asentamiento Rural, con Compañía Agrícola Los Tronquitos S.A., sobre expropiación.- Ica, 1º de Agosto de 1,978.

*[Signature]*  
CESAR A. OLANO OBLITAS  
Jefe de Tierras de Ica



*[Signature]*  
JOSE S. GONZALEZ  
SECRETARÍA JUDICIAL  
Juzgado de Tierras de Ica

PÁGUESE A LA ORDEN DE : EMILIO ALFREDO ELIAS VARGAS Y MARIA ISABEL ELIAS VARGAS DE WAIS.  
IDENTIFICADOS CON : I.V. Nº21491010 y D.N.I. Nº08239301 respectivamente.  
POR LA CANTIDAD DE : UN MILLON DE SOLES ORO (S/.1'000,000.00)  
LUGAR Y FECHA : Ica, 26 de Octubre del 2,000.

*[Signature]*  
MR. VONNA MARCE VALDIVIA LEMUS  
Juez Suplente del 2do. Juzgado  
Civil de Ica

*[Signature]*  
MR. SAUL VARGAS  
Registrador Judicial del 2do. Juzgado  
Civil de Ica

PÁGUESE A LA ORDEN DE: EMILIO ALFREDO ELIAS VARGAS, JAVIER ELIAS VARGAS Y MARIA ISABEL ELIAS VARGAS DE WAIS.  
IDENTIFICADA CON D.N.I.: 21491010, 07776285 Y 08239301.  
LA CANTIDAD DE UN MILLON DE SOLES ORO (S/. 1.000,000.00)  
LUGAR Y FECHA: ICA, 15 DE DICIEMBRE DEL 2005.

*[Signature]*  
Luis A. Gutiérrez Remón  
JUEZ 2do. Juzgado Civil de Ica

*[Signature]*  
Dra. Flor Servellón Lagos  
SECRETARÍA JUDICIAL  
2do. Juzgado Civil de Ica

*Páguese a la orden de Maria Isobel Elias Vargas de Wais - DNI - 08239307 y de Javier Elias Vargas DNI 07776285  
Lima, 26 de Diciembre del 2005*

*Isabel Elias de Wais*

CERTIFICO: QUE LAS FIRMAS QUE ANTECEDEN CORRESPONDEN A DONA MARIA ISABEL ELIAS VARGAS DE WAIS, IDENTIFICADA CON DNI No. 08239301; AL SEÑOR EMILIO ALFREDO ELIAS VARGAS, IDENTIFICADO CON DNI No. 21491010; Y AL SEÑOR JAVIER CARLOS ELIAS BERNARD, IDENTIFICADO CON DNI No. 10268524, QUIEN PROCEDE EN REPRESENTACION DE JAVIER ELIAS VARGAS, SEGUN PODER INSCRITO EN LA PARTIDA No. 11944915 DEL REGISTRO DE MANDATOS Y PODERES DE LIMA; FIRMAS QUE LEGALIZO EN LIMA, A LOS 31 DIAS DEL MES DE ENERO DE 2007.



*[Signature]*  
Ricardo Fernandini Barreda  
Notario de Lima

COMPANIA AGRICOLA LOS TRONQUITOS S.A.

COMPANIA AGRICOLA LOS TRONQUITOS S.A.

COMPANIA AGRICOLA LOS TRONQUITOS S.A.

COMPANIA AGRICOLA LOS TRONQUITOS S.A.

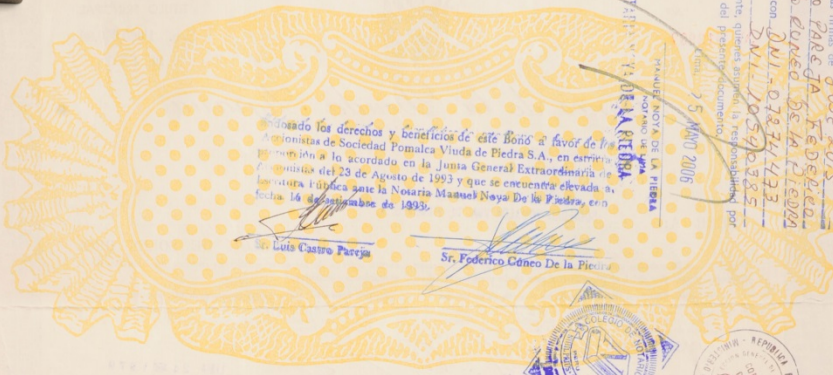


LEGALIZO las firmas de **JOSE LUIS CASTRO FARRERA FARRERA** y **Augusto Donce de la Piedra** identificados con **D.N.I. 07874423** y **D.N.I. 70592835** respectivamente que para respaldar la responsabilidad por el contenido del presente documento.

5 de JUNIO 2006

NOTARIA DE LA PIEDRA

MANAGERIA DE LA PIEDRA



Concedo los derechos y beneficios de este Bono a favor de la Agrupación de Sociedad Pomalca Viuda de Piedra S.A., en cumplimiento a lo acordado en la Junta General Extraordinaria de Accionistas del 23 de Agosto de 1993 y que se encuentre elevada a Ley por la Comisión del Poder Judicial de la Federación con fecha 16 de Noviembre de 1993.

Lota Castro Farrera

Sr. Federico Cónce De la Piedra



**BONO 012997**

En las proporciones indicadas, páguese el valor del presente bono a la orden de:

- Inversiones Marapampa S.A. 0.4048
- Jorge Gallo de la Piedra 0.5952

SOCIEDAD POMALCA VIDA DE PIEDRA S. A. DE PIEDRA S. A.

PAGUESE A LA ORDEN DE GRAMERCY PERU HOLDINGS LLC, LA CANTIDAD QUE SE INDICA AL REVERSO DEL BONO DE DEUDA AGRARIA - LIMA. 04 JUN 2007

Lorena Martín Huamán Vera  
JUEZ DE JUZGADO  
Módulo Corporativo Civil  
PODER JUDICIAL - CELDA

SOCIEDAD POMALCA VIDA DE PIEDRA S. A. SOCIEDAD POMALCA VIDA DE PIEDRA S. A. SOCIEDAD POMALCA VIDA DE PIEDRA S. A.

Ricardo J. Paico Ramirez  
ESCRIBANA LEGAL  
PABXO ESPECIALIZADO CIVIL DE CHICLAYO

SOCIEDAD POMALCA VIDA DE PIEDRA S. A. SOCIEDAD POMALCA VIDA DE PIEDRA S. A. SOCIEDAD POMALCA VIDA DE PIEDRA S. A.

CERTIFICO QUE LAS FIRMAS QUE ANTECEDEN CORRESPONDEN A: GERARDO JOSE SANTIAGO LEON DE LA PIEDRA CASSINELLI IDENTIFICADO CON D.N.I. N° 07809759, RICARDO ANDRES JUAN SEBASTIAN DE LA PIEDRA CASSINELLI IDENTIFICADO CON D.N.I. N° 07707863, ANDRES ALBERTO VICTOR DE LA PIEDRA CASSINELLI IDENTIFICADO CON D.N.I. N° 10700770, Y A JORGE MIGUEL GALLO DE LA PIEDRA IDENTIFICADO CON D.N.I. N° 08262220, DOY FE Y SE LEGALIZAN LAS FIRMAS, MAS NO EL CONTENIDO DE ESTE DOCUMENTO. LIMA, 04 DE JUNIO DEL 2007.

Firma el presente documento el Dr. Aníbal Sierralta Rippe en cumplimiento de la Dra. Cecilia Hidalgo Morán, según licencia conferida por el Colegio de Notarios de Lima.

SOCIEDAD POMALCA VIDA DE PIEDRA S. A. SOCIEDAD POMALCA VIDA DE PIEDRA S. A. SOCIEDAD POMALCA VIDA DE PIEDRA S. A.

SOCIEDAD POMALCA VIDA DE PIEDRA S. A. SOCIEDAD POMALCA VIDA DE PIEDRA S. A. SOCIEDAD POMALCA VIDA DE PIEDRA S. A.

SOCIEDAD POMALCA VIDA DE PIEDRA S. A. SOCIEDAD POMALCA VIDA DE PIEDRA S. A. SOCIEDAD POMALCA VIDA DE PIEDRA S. A.

SOCIEDAD POMALCA VIDA DE PIEDRA S. A. SOCIEDAD POMALCA VIDA DE PIEDRA S. A.

## SEC Rule 17g-7(a) Disclosure

Below are the disclosures as required by Paragraph (a) of Rule 17g-7.

**1. The symbol in the rating scale used to denote the credit rating categories and notches within categories and the identity of the obligor, security, or money market instrument as required by Paragraph (a)(1)(ii)(A) of Rule 17g-7:**

For the Peruvian Load Reform Bond issued by Peruvian government we have assigned the rating of D. There are three notches in our rating categories (e.g., A-, A, and A+) other than those deep into speculative grade; for CC, C, and D there are no notches.

**2. The version of the procedure or methodology used to determine the credit rating as required by Paragraph (a)(1)(ii)(B) of Rule 17g-7:**

We are using methodology available in our Form NRSRO Exhibit #2 dated June 10, 2016 available via [egan-jones.com](http://egan-jones.com) under the tab at the bottom of the page "Methodologies".

**3. The main assumptions and principles used in constructing the procedures and methodologies used to determine the credit rating as required by Paragraph (a)(1)(ii)(C) of Rule 17g-7:**

The credit rating assigned reflects our judgement regarding the future credit quality of the issuer. Regarding the specific assumptions used, please refer to the report.

**4. The potential limitations of the credit rating as required by Paragraph (a)(1)(ii)(D) of Rule 17g-7:**

Our rating pertains solely to our view of current and prospective credit quality. Our rating does not address pricing, liquidity, or other risks associated with holding investments in the issuer.

**5. Information on the uncertainty of the credit rating as required by Paragraph (a)(1)(ii)(E) of Rule 17g-7:**

Our rating is dependent on numerous factors including the reliability, accuracy, and quality of the data relied used in determining the credit rating. The data is sourced from publicly-available 10Q and 10K statements, quarterly reports, 8K filings, earnings reports, and other similar sources and in the case of private issuers, information provided mainly by issuers. In some cases, the information is limited because of issues such as short operating histories, the lack of reported data, a delay in reporting data, restatements, inaccurate accounting, and other issues. Such shortcomings are not always readily apparent. EJR aims to identify such shortcomings and make adjustments using its best judgement.

**6. Whether and to what extent third-party due diligence services have been used in taking the rating action as required by Paragraph (a)(1)(ii)(F) of Rule 17g-7:**

EJR does not utilize third-party due diligence services.

**7. How servicer or remittance reports were used, and with what frequency, to conduct surveillance of the credit rating as required by Paragraph (a)(1)(ii)(G) of Rule 17g-7:**

Servicer or remittance reports normally pertain to structured finance issuers; this report does not pertain to a structured finance issuer (EJR is not an NRSRO for structured finance or sovereigns/ municipal issuers.) Re. surveillance, the minimum time period for corp. issuers is normally one year.

**8. A description of the data that were relied upon for the purpose of determining the credit rating as required by Paragraph (a)(1)(ii)(H) of Rule 17g-7:**

EJR uses 10Q and 10K statements, quarterly reports, 8K filings, earnings reports, and other similar sources for ratings on publicly-traded issuers and in the case of private issuers, on information provided mainly by issuers.

**9. A statement containing an overall assessment of the quality of information available and considered in the credit rating as required by Paragraph (a)(1)(ii)(I) of Rule 17g-7: The information is generally high quality and readily avail.**

**10. Information relating to conflicts of interest as required by Paragraph (a)(1)(ii)(J) of Rule 17g-7:**

EJR is paid by a person other than the obligor, issuer, underwriter, depositor or sponsor to determine this credit rating.

**11. An explanation or measure of the potential volatility of the credit rating as required by Paragraph (a)(1)(ii)(K) of Rule 17g-7:**

Our rating aims to assess the probability of the payment of obligations in full and on-time. Factors which affect such probability and in turn, our rating include changes in the operating performance of the issuer, changes in capital structure, and merger and acquisition events.

**12. Information on the content of the credit rating as required by Paragraph (a)(1)(ii)(L) of Rule 17g-7:**

Regarding the historical performance of the credit rating, our rating transition matrix is available in our Form NRSRO, exhibit 1. The expected probability of default and the expected loss in the event of default is listed on the first page of this report.

**13. Information on the sensitivity of the credit rating to assumptions as required by Paragraph (a)(1)(ii)(M) of Rule 17g-7:**

Below is a summary of the impact of the 2 assumptions which independently would have the greatest impact on our "Implied rating":

	Assumptions			Resulting Implied Rating		
	Base	Case 1	Case 2	Base	Case 1	Case 2
Total Debt / GDP (%)	23	25	20	D	D	D
Government Surplus/Deficit to GDP (%)	-2.1	0	-5.2	D	D	D
Nominal GDP Growth (%)	3.3	5	1	D	D	D
Peruvian Govt's Repayment	No	Yes		D	CC	
Fairly treatment on Bondholders	No	Yes		D	CC	

**14. If the credit rating is assigned to an asset-backed security, a description of: (1) the representations, warranties, and enforcement mechanisms available to investors; and (2) how they differ from the representations, warranties, and enforcement mechanisms in issuances of similar securities, as required by Paragraph (a)(1)(ii)(N) of Rule 17g-7:**

This credit rating is not assigned to an asset-backed security.

**ATTESTATION FORM**

In compliance with the US Securities and Exchange Commission (SEC) Rule 17g-7(a), the Egan-Jones analyst who published the report is responsible for the rating action and to the best knowledge of the person:

- 1) No part of the credit rating was influenced by any other business activities,
- 2) The credit rating was based solely upon the merits of the obligor, security, or money market instrument being rated, and
- 3) The credit rating was an independent evaluation of the credit risk of the obligor, security, or money market instrument.

**Analyst Signature**

**Today's Date**



November 10, 2016

Jimmy Yu  
Rating Analyst



November 10, 2016

Caroline Ding  
Rating Analyst



## Sovereign Rating Methodology (Non-NRSRO)

**Scope and Limitations:** Sovereign Issuer Credit Quality Ratings (CQR) are a forward-looking assessment of a sovereign's capacity and willingness to honor its existing and future obligations in full and on time. Sovereigns are assigned two CQRs: a Local-Currency CQR, which reflects the likelihood of default on debt issued and payable in the currency of the sovereign, and a Foreign-Currency CQR, which is an assessment of the credit risk associated with debt issued and payable in foreign currencies.

**Key Rating Drivers:** EJR's approach to sovereign risk analysis is a synthesis of quantitative and qualitative judgments. The quantitative factors EJR uses are:

- Debt in relation to GDP.
- Surplus or deficit in relation to GDP.
- Debt plus potential under-funding of major banks in relation to GDP.
- Interest expense in relation to taxes.
- GDP growth.
- Foreign reserves in relation to debt.

Debt levels for many sovereign issuers have increased at an accelerating rate over the past decade, affecting implied ratings. EJR also considers unemployment levels and funding costs. EJR recognizes that no model can fully capture all the relevant influences on sovereign creditworthiness, meaning that the its sovereign ratings can and do differ from those implied by the rating model. Some of the qualitative factors that impact its ultimate assessment of credit quality include the flexibility, stability and overall strength of the economy, efficiency of tax collection, acceptance of contract law, ease of doing business, trade balances, prospects for future growth and health and monetary policy, and economic freedom. These subjective and dynamic qualitative issues are not captured by the model but affect sovereign ratings

*For additional information, please see Exhibit 2: Methodologies in EJR's Form NRSRO.*